



Vail Colorado Meeting - March 1-3, 2015

2014 New Equipment Decisions

McClung

Purchased a Didi Web - \$180,000 - 20.5 width x 25 is maximum size purchased a Stahl 82 Folder - Approximately \$200,000 Purchased Moll Versafold table for double sided tape - \$60,000 - Added it to the folder

Woolverton

Please see Woolverton Fixed Asset Additions

Campbell Printing

Purchased used 40 inch - 6 color CD - \$800,000 Purchased used Sherman Automatic Film Laminator – 33 x 55 - \$150,000 Purchased Brausse Clam shell diecutter - \$70,000 Purchased XMF Workflow - Replaced Rampage
Purchased 2nd and 3rd Sample Companies

Hederman Brothers

Purchased 2 MCS mail machines - Falcon - Purchased new tabber and can attach it to the folder
Approximately \$50,000 Stahl Folder B-30 - 4/4/4 - \$56,500 - used folder - agate folder - \$4,750

Looked at a HP 10,000 20 x 29 Digital Press - \$1,250,000 decided not to move forward with it.

Signed a contract - with Cspire to replace 8 servers in the IT Department

BPI Media Group

Purchased laminator for wide format - one sided - \$10,000 Purchased new Stahl folder - \$100,000
Purchased MCS ink jet system

Caskey Group

Replaced 6 servers and signed deal with carbonite to back up - \$23,000
Replaced all Macs in the Prep Department Purchased MCS - ink jet system
Purchased Ryobi 20 inch press - 5 color - LED UV - \$650,000

Marshall and Bruce

Purchased EFI - Monarch

Purchased a used 71 inch cutter - \$100,000

Is looking at Epson CMA - Proofing system - \$20,000 Ice storm caused water damage - Is looking to replace the entire roof in 2015

Items that need accomplished by the P3 members

Portfolio photos are needed from the members for the P3 website – send to Tony Rife

P3 Standards needed to be updated – (Tony will send the grid)

Tony sends to Alan

Alan sends to Doug

Doug sends to Chip

Chip sends to John

John sends to Larry

Larry sends to Tim

FYI...don't forget to add your credit tab to the bottom of the document

Each member needs to update what the peer group has done for them. Doug will pass the document around. When the grid is completed send it back to Tony to place on the website

Paper book – Doug will send his new paper book out to the members

P3 website Passwords

Portfolio - Password - printP3

Research - Password - p3info

Tony will update these passwords by Monday, March 9th

Catch of the Quarter - Tony will send the document out to the members

Notes

Larry went over the SAFE program. We will learn more about the program at the next meeting

The Group decided 4-2 that Tony should not purchase York Mail Service

Tim described his challenge with having family enter the business

Doug discussed a new business opportunity that may be coming up for him

Alan, Doug and Tim are moving towards purchasing EPMS for their operating systems

John went over his new Ryobi press purchase

Chip discussed looking at a different building for his business

Next Meeting

McClung Companies in Virginia – May 31st – June 2nd